

Principles & Procedures

1. The first FBLA chapter was chartered in the state of
 - A. Iowa
 - B. Ohio
 - C. Tennessee
 - D. West Virginia
2. According to National FBLA-PBL Bylaws, the official colors of the organization are
 - A. Blue and Gold
 - B. Red and White
 - C. Red, White, and Blue
 - D. Red and Blue
3. FBLA-PBL has ___ official goals
 - A. Five
 - B. Eight
 - C. Nine
 - D. Ten
4. The current CEO of FBLA-PBL, Inc. is
 - A. Conrad Hilton
 - B. Edward Miller
 - C. Jean Buckley
 - D. Gladys Pemberton
5. FBLA-PBL is financed primarily through
 - A. corporate sponsorships
 - B. membership dues
 - C. conference registrations
 - D. government funds
6. National FBLA dues are currently
 - A. \$5.00
 - B. \$6.00
 - C. \$10.00
 - D. \$12.00
7. The FBLA-PBL National Center is located in
 - A. Baltimore, MD
 - B. Highland Mills, NY
 - C. Reston, VA
 - D. Washington, DC

8. What is the FBLA Motto?
 - A. Learn, Lead, Proceed
 - B. Learn to Earn
 - C. Service, Education, Leadership
 - D. Service, Education, Progress

9. The symbol on the FBLA emblem that denotes belief in democracy, liberty, and the American way of life is the
 - A. American flag
 - B. Capitol building
 - C. Eagle
 - D. Statue of Liberty

10. How much time is allocated for a member who takes a written exam at the NLC?
 - A. 30 minutes
 - B. 45 minutes
 - C. 60 minutes
 - D. 120 minutes

11. In what year was FBLA established in Johnson City, Tennessee?
 - A. 1938
 - B. 1940
 - C. 1942
 - D. 1952

12. The first FBLA State Chapter was
 - A. Florida
 - B. Iowa
 - C. Wisconsin
 - D. Ohio

13. Who is responsible for submitting the State Chapter Annual Business Report for NLC judging?
 - A. State Secretary
 - B. State President
 - C. State Reporter
 - D. State Historian

14. How many individual competitive events may a member enter at the NLC?
 - A. One
 - B. Two
 - C. One individual and one team
 - D. There is no limit on the number of events

15. The phrase, "I believe education is the right of every person" comes from the
- A. Bylaws
 - B. Code of Ethics
 - C. Creed
 - D. Pledge
16. Which competitive event is also named the Edward D. Miller Award?
- A. Accounting
 - B. American Enterprise Project
 - C. Gold Seal Chapter Awards
 - D. Partnership with Business Project
17. When was the Middle Level Division established?
- A. 1993
 - B. 1994
 - C. 1995
 - D. 1996
18. Which competitive event listed below is restricted to members who are sophomores or younger?
- A. Business Math
 - B. Marketing
 - C. Parliamentary Procedure
 - D. Public Speaking
19. The Professional Division President is
- A. Eric McGarvey
 - B. Jr. Calton
 - C. Mike Kistler
 - D. Tod Reinhart
20. In order to be considered an active member and compete in national events, dues must be paid to the national office by
- A. December 23
 - B. January 15
 - C. March 1
 - D. May 1
21. What is the official national website address?
- A. www.fbla-pbl.org
 - B. www.fbla-pbl.com
 - C. www.fbla.org
 - D. www.fbla-pbl.net

22. How many membership divisions does our National Association have?
 - A. Three
 - B. Four
 - C. Five
 - D. Six

23. What level of the Business Achievement Award requires the completion of a FBLA General Knowledge Test?
 - A. Future
 - B. Business
 - C. Leader
 - D. America

24. Which group has the authority to determine FBLA membership dues?
 - A. Board of Directors
 - B. Local voting delegates at the NLC
 - C. National Officers
 - D. State voting delegates at the NLC

25. The fiscal year of FBLA is
 - A. January 1-December 31
 - B. July 1-June 30
 - C. September 1-August 31
 - D. April 30-March 31

26. Which program is affiliated with the March of Dimes?
 - A. DataMatch
 - B. BrainBench
 - C. Virtual Business Management
 - D. Mission LIFT

27. How many levels are recognized and awarded in the FBLA Business Achievement Awards?
 - A. Two
 - B. Three
 - C. Four
 - D. Five

28. The Parliamentary Procedure competition is named after
 - A. Dorothy L. Travis
 - B. Hollis & Kitty Guy
 - C. Edward D. Miller
 - D. Hamden Forkner

29. Where will the 2009 National Leadership Conference be held?
- A. Anaheim, CA
 - B. Chicago, IL
 - C. Orlando, FL
 - D. Dallas, TX
30. During an officer installation ceremony, the secretary takes oath of office while holding which candle?
- A. Blue
 - B. Green
 - C. Red
 - D. Yellow
31. The 2008 NFLC for the Eastern Region was held in
- A. Greensboro, NC
 - B. Pittsburgh, PA
 - C. Providence, RI
 - D. Washington, DC
32. During an officer installation ceremony, which candle represents the chapter in its entirety?
- A. Gray
 - B. Lavender
 - C. Red
 - D. White
33. The National PBL President is
- A. Buddy Alberson
 - B. Eric Weinberg
 - C. Mike Kistler
 - D. Robert Rouse
34. Which item should come first on a meeting agenda?
- A. Announcements
 - B. Committee Reports
 - C. New Business
 - D. Unfinished Business
35. Which FBLA Competitive event does not include any NBEA Standards?
- A. Accounting I
 - B. Business Plan
 - C. Networking Concepts
 - D. Who's Who in FBLA

36. The official FBLA-PBL Format Guide requires that business letters be typed
- A. Modified Block, Open Punctuation
 - B. Modified Block, Mixed Punctuation
 - C. Full Block, Mixed Punctuation
 - D. Full Block, Open Punctuation
37. The 2010 National Leadership Conference will be held in
- A. Chicago, IL
 - B. Kansas City, MO
 - C. Nashville, TN
 - D. Orlando, FL
38. A question raised for information relevant to the business at hand but not related to parliamentary procedure is
- A. Parliamentary Inquiry
 - B. Point of Information
 - C. Raising a Question of Privilege
 - D. Point of Order
39. Each FBLA Business Achievement Award Level entry includes ___ categories of activities:
- A. One
 - B. Two
 - C. Three
 - D. Four
40. In order to be eligible to run for an FBLA National Office, all of the following criteria must be met, EXCEPT:
- A. being an active member
 - B. being endorsed by a local and state chapter
 - C. holding or having held an elective office in a local or state chapter
 - D. having paid dues by October 20
41. With the exception of the three division presidents and ex-officio members, the term of office for Board of Directors is
- A. 1 year
 - B. 2 years
 - C. 3 years
 - D. 4 years

42. “To prepare students for successful careers in business through support of curriculum development and innovative assessment tools” is part of what mission statement?
- A. FBLA-PBL, Inc.
 - B. NAP
 - C. SAP
 - D. Professional Division
43. What conference is held in conjunction with the NLC in order to prepare and equip members and advisers with skills and experiences to be the leaders of the future?
- A. IFL
 - B. NFLC
 - C. SLC
 - D. JJM
44. What is the submission/receipt deadline for all NLC materials/event entry forms?
- A. May 1
 - B. May 10
 - C. the first Friday of May
 - D. the second Friday of May
45. Which competitive event requires both a written report and an oral presentation?
- A. Business Plan
 - B. Desktop Publishing
 - C. Local Chapter Annual Business Report
 - D. Network Design
46. Each state is entitled to nominate one person for this National Recognition each year:
- A. Businessperson of the Year
 - B. Future Business Leader
 - C. Hollis & Kitty Guy Award of Merit
 - D. Distinguished Business Leader Scholarship
47. The Job Interview Competition consists of ___ parts:
- A. one
 - B. two
 - C. three
 - D. four
48. What is FBLA-PBL’s official parliamentary authority?
- A. Dunbar’s
 - B. Robert’s Rules of Order
 - C. Robert’s Rules of Order, Newly Revised
 - D. The Chapter Management Handbook

49. What level of the Business Achievement Award requires the completion of an Internet Scavenger Hunt?
- A. Future
 - B. Business
 - C. Leader
 - D. America
50. In debate, each member has the right to speak _____ on a motion.
- A. Once
 - B. Twice
 - C. Three times
 - D. Four times
51. FBLA-PBL is divided into ____ administrative regions.
- A. Four
 - B. Five
 - C. Six
 - D. Seven
52. Which of the following is NOT an official publication of FBLA-PBL?
- A. Adviser's Hotline
 - B. Business Leaders of Tomorrow
 - C. Tomorrow's Business Leader
 - D. PBL Business Leader
53. What is the name of the nationally endorsed fundraising program developed especially for "cookie loving" FBLA-PBL chapters?
- A. Champions Challenge
 - B. Mission Lift
 - C. World's Finest Chocolate
 - D. Otis Spunkmeyer, Inc.
54. Which person is an ex-officio member of the current National FBLA Board of Directors?
- A. Tina Dierkes
 - B. Lisa Weeks
 - C. Brian Reckling
 - D. Beverly Newton
55. What are the three categories of competitive events?
- A. Individual, Group, and Chapter
 - B. Chapter, Member, and Team
 - C. Individual, Team, Chapter
 - D. Group, Member and Team

56. The chapter officer that presides over and conducts meetings is usually the
- A. Secretary
 - B. President
 - C. Treasurer
 - D. Parliamentarian
57. When is the deadline to submit an application for the Distinguished Business Leader Scholarship?
- A. March 1
 - B. April 1
 - C. May 1
 - D. June 1
58. Phi Beta Lambda was created in what year?
- A. 1940
 - B. 1942
 - C. 1958
 - D. 1979
59. What level of Business Achievement Awards requires a Current Events Scavenger Hunt?
- A. Future
 - B. Business
 - C. Leader
 - D. America
60. The official supplier of FBLA resources, emblems, and publications is
- A. Balfour Supply Co.
 - B. IFI
 - C. MarketPlace
 - D. FBLA Resource Center
61. What color candle does the treasurer hold during the Installation Ceremony?
- A. Red
 - B. White
 - C. Blue
 - D. Orange
62. How many years (minimum) must an advisor have served in order to be added to the Advisor's Wall of Fame at the National Center?
- A. 10
 - B. 15
 - C. 20
 - D. 25

63. What is the submission deadline for the Membership Achievement Awards?
- A. February 1
 - B. March 1
 - C. April 1
 - D. May 1
64. Which national award is presented/announced for FBLA chapters at the NFLC?
- A. Largest Local Chapter
 - B. State Recruitment of Chapters
 - C. 100% Class Participation
 - D. Hollis & Kitty Guy Award of Merit
65. The National FBLA Theme for 2008-2009 is
- A. Get the Edge
 - B. The Road to Success
 - C. Lead...Achieve...Succeed
 - D. Soaring to New Heights
66. Proposed amendments to the National FBLA Bylaws must be submitted in writing no later than which date?
- A. April 1
 - B. April 15
 - C. May 1
 - D. May 15
67. In what month is National FBLA-PBL Week celebrated?
- A. January
 - B. February
 - C. October
 - D. November
68. In order to compete at the NLC in Public Speaking, you must first enter the competition and win
- A. at the SLC
 - B. at the SDM
 - C. at the FDM
 - D. at the FLW
69. When is American Enterprise Day?
- A. January 15
 - B. February 15
 - C. October 15
 - D. November 15

70. Which national publication is created for Professional members?
- A. FBLA Express
 - B. PBL Business Leader
 - C. Professional Edge
 - D. Tomorrow's Business Leader
71. What membership award is NOT given by National FBLA-PBL?
- A. 100% Class Participation Award
 - B. Largest Local Chapter Award
 - C. Membership Madness Award
 - D. Silver Key Member Award
72. Where do you send official press releases in order to be published in national publications or on the national Website's Chapter News?
- A. communications@fbla.org
 - B. nationalreporter@fbla.org
 - C. publications@fbla.org
 - D. tbl@fbla.org
73. A professional division of FBLA-PBL was established in what year?
- A. 1979
 - B. 1981
 - C. 1989
 - D. 2001
74. The National center mortgage was retired at what year's National Leadership Conference?
- A. 1987
 - B. 1990
 - C. 1994
 - D. 2001
75. The Middle Level division of FBLA was formed for students in what grades?
- A. 5-8
 - B. 5-9
 - C. 6-8
 - D. 6-9
76. In what year was the Middle Level division of FBLA formed?
- A. 1987
 - B. 1990
 - C. 1994
 - D. 1997

77. What article of the National Bylaws lists the specific goals of FBLA?
- A. Article I
 - B. Article II
 - C. Article III
 - D. Article IV
78. What article of the National Bylaws designates the five administrative regions of National FBLA-PBL?
- A. Article II
 - B. Article III
 - C. Article IV
 - D. Article V
79. What article of the National Bylaws designates the duties of FBLA National Officers?
- A. Article V
 - B. Article VI
 - C. Article VII
 - D. Article VIII
80. A chapter that has 99 rostered members may have ___ voting delegates at the National Leadership Conference.
- A. One
 - B. Two
 - C. Three
 - D. Four
81. Which campaign rule is listed in the National Bylaws?
- A. No two national officers shall be elected from the same state chapter
 - B. Candidates for president must have completed one year of typing/computer instruction
 - C. Candidates for national office must have at least one year state officer experience
 - D. Candidates for secretary must have completed at least one year of accounting instruction
82. The National FBLA Bylaws were last amended in what year?
- A. 1975
 - B. 1985
 - C. 1990
 - D. 1995

83. In what year was FBLA-PBL officially sponsored by the National Council for Business Education (now known as NBEA)?
- A. 1937
 - B. 1940
 - C. 1946
 - D. 1950
84. If business of the National Executive Council is conducted by mail, what is the vote required for action?
- A. Majority
 - B. Plurality
 - C. 3/4 vote
 - D. Minority
85. Which of the following is not a membership division?
- A. Alumni Division
 - B. FBLA Middle Level
 - C. Phi Beta Lambda
 - D. Professional Division
86. What does NBEA stand for?
- A. National Business Educators Academy
 - B. National Business Educators of America
 - C. National Business Education Association
 - D. New Business Educators of America
87. How many members does FBLA-PBL have?
- A. 180,000
 - B. 200,000
 - C. 210,000
 - D. 250,000
88. In which Business Achievement Awards level must a candidate complete a mock interview?
- A. Future
 - B. Business
 - C. Leader
 - D. America
89. Jean Buckley was appointed as President & CEO of FBLA in what year?
- A. 1989
 - B. 1991
 - C. 1994
 - D. 1997

90. What item of attire is not permitted under the Official FBLA Dress Code?
- A. Bolo tie
 - B. Business suit
 - C. Dress
 - D. Open toe shoes
91. Which website must you visit when completing the FBLA Current Events Scavenger Hunt?
- A. www.abc.com
 - B. www.nysfbla.org
 - C. www.msnbc.com
 - D. www.ask.com
92. The land for the FBLA national center was purchased through a grant from the
- A. General Motors Corporation
 - B. Conrad Hilton Foundation
 - C. McDonald's Corporation
 - D. March of Dimes
93. Who is the National Board of Directors Chairperson?
- A. Bev Newton
 - B. Bruce Boncal
 - C. Brian Reckling
 - D. Tod Reinhart
94. The National FBLA Handbook states that the way for a student to meet the economics standards is to
- A. Deliver impromptu speeches
 - B. Develop a business plan
 - C. Apply team skills in a business environment
 - D. Participate in role playing
95. Which education category corresponds with the NBEA standard "Entrepreneurship" listed in the National FBLA Handbook?
- A. Accounting
 - B. International Business
 - C. Marketing
 - D. Technology

96. Proposals to recommend a new or modified competitive event must submit them to the national center by _____ in order to be considered for adoption/pilot for the next NLC.
- A. January 15
 - B. March 1
 - C. May 1
 - D. June 1
97. This company is a national partner of FBLA and provides forty delicious flavored lollipops as a fundraising activity.
- A. Brainbech
 - B. Nestle
 - C. Otis Spunkmeyer
 - D. Ozark Delight
98. The Professional Division membership dues are
- A. \$20 per year
 - B. \$37.50 per year
 - C. \$50.00 per year
 - D. \$350 lifetime membership
99. What three words appear at the top of the Phi Beta Lambda crest?
- A. Phi, Beta, Lamda
 - B. Service, Education, Progress
 - C. Career Education Organization
 - D. Collegiate, Division, FBLA
100. According to the National FBLA Handbook & the official FBLA Format Guide, a reference page must have a _____-inch margin.
- A. $\frac{1}{2}$
 - B. 1
 - C. $1\frac{1}{2}$
 - D. 2